

**We are the leading global
community of, by, and for
High-Impact Entrepreneurs**
— those who dream bigger,
scale faster, and pay it forward.

1

OUR CORE BELIEF

High-Impact Entrepreneurs
transform economies.

2

WHAT WE DO

We create a Multiplier Effect –
inspiring high-growth entrepreneurs to
dream bigger, supporting and investing
in them to scale faster, and providing
a platform to pay it forward.

3

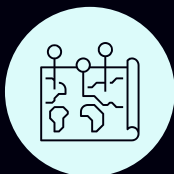
WHY WE DO IT

To build thriving entrepreneurial
ecosystems around the world.

ENDEAVOR:



27
Years of
operation



45+
Countries



600+
Employees

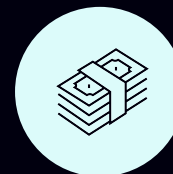
OUR IMPACT:



2,600+
Endeavor
Entrepreneurs
selected



4.1M
Jobs created
by Endeavor
companies



\$67B
Revenues generated
by Endeavor
companies annually



"Endeavor doesn't create entrepreneurship; it already exists in every country. We enhance the conditions under which it can thrive."

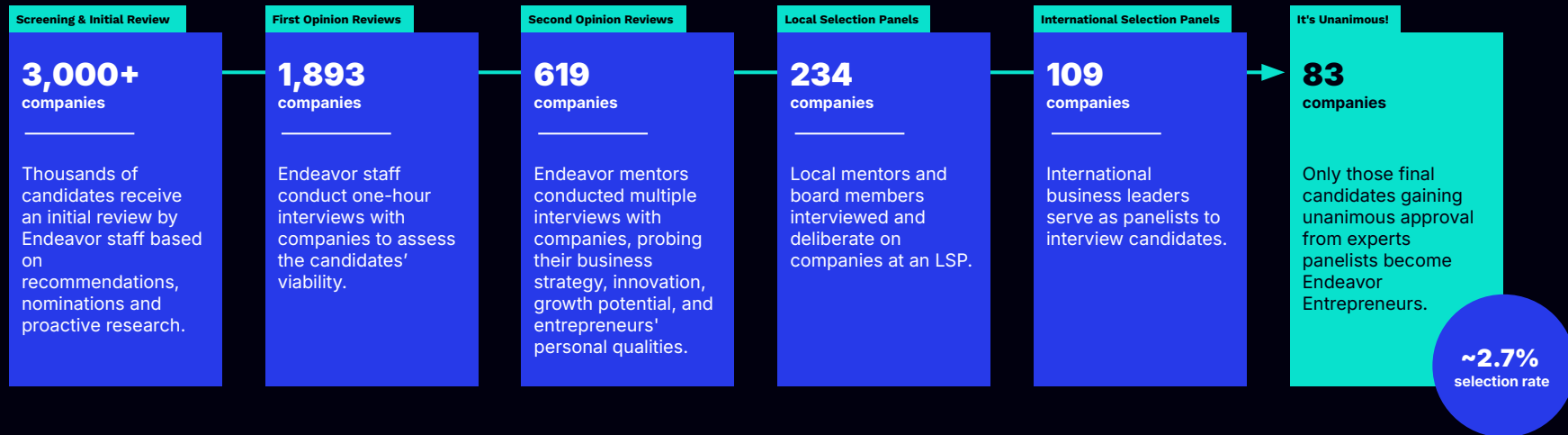
Linda Rottenberg
Co-founder & CEO, Endeavor

ENDEAVOR'S RENOWNED SELECTION PROCESS

We have **600+ team members** around the globe identifying the **fastest-growing, highest-potential entrepreneurs** in their markets.

Endeavor Selection Process and Results

Jan. 2023 – Dec. 2023



WHAT WE DO & HOW WE DO IT

After selecting high-growth founders, we help them **scale faster** and **invest in their growth**, while giving them a platform to **pay their success forward** to the next generation

How Endeavor Entrepreneurs SCALE FASTER

We connect our entrepreneurs to founders and C-suite hyperscalers who've walked in their shoes, saving them years of mistakes

How Endeavor Entrepreneurs PAY IT FORWARD

Our entrepreneurs commit to training, mentoring, and investing in the next generation of high-growth founders, thus creating a Multiplier Effect

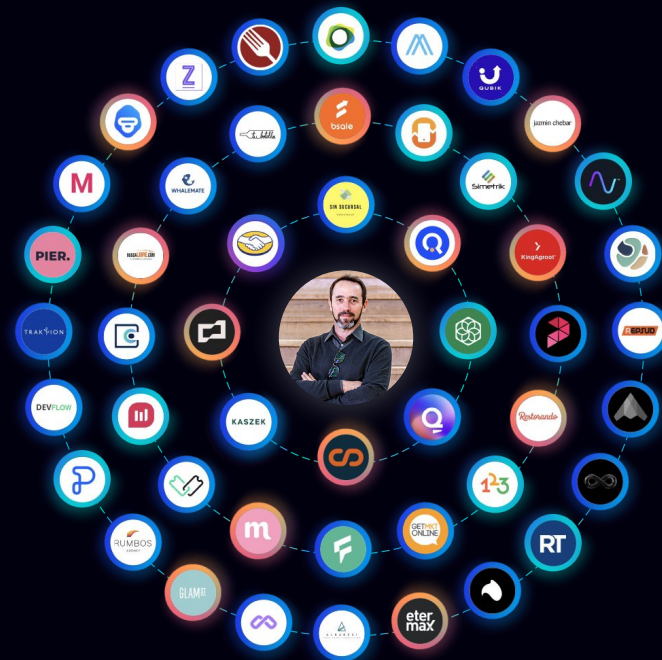


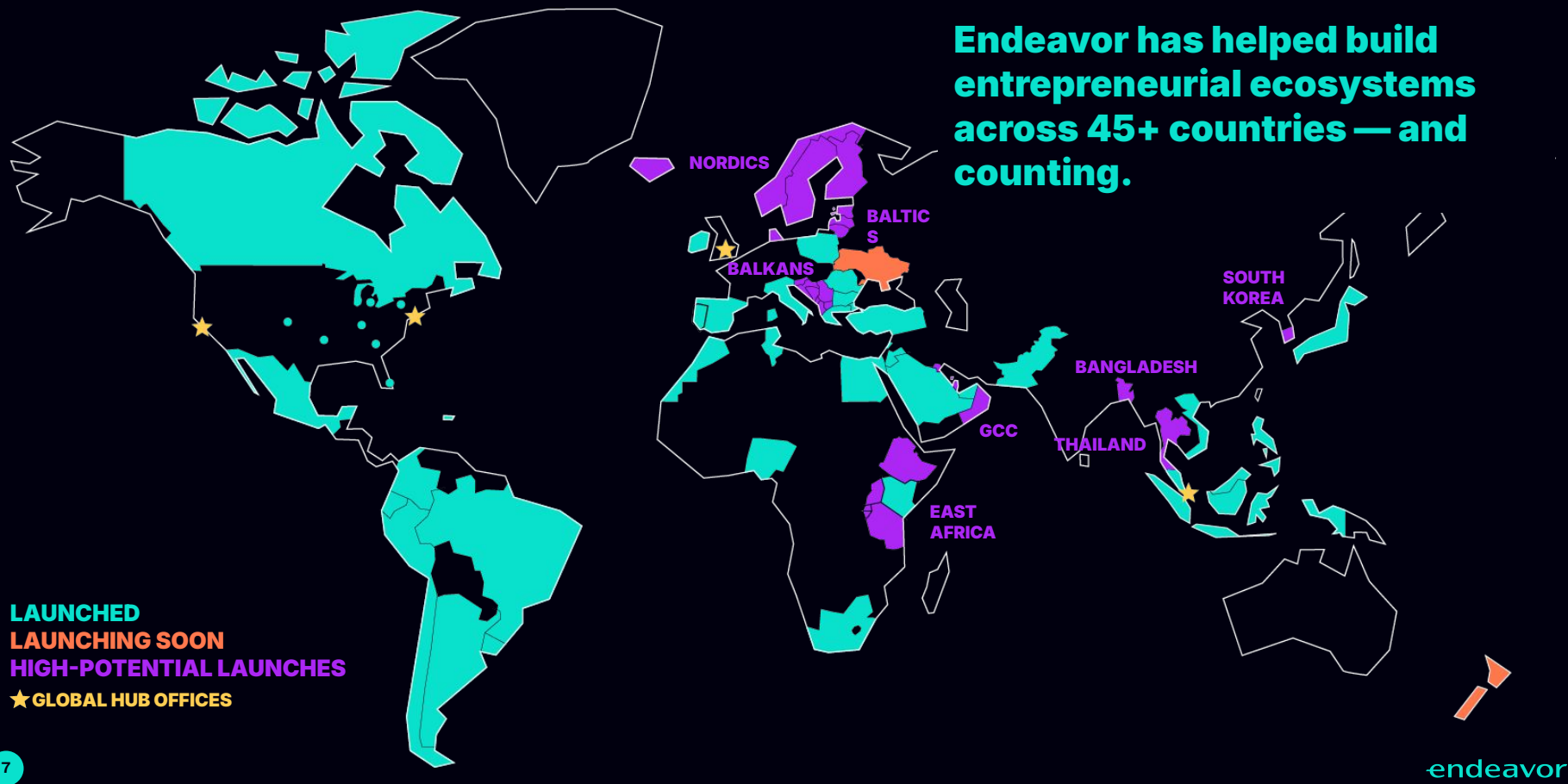
The Multiplier Effect shows how a single founder can have a significant impact on generations of companies, by virtue of mentoring and investing in other founders and inspiring their employees to start their own companies.

CAREEM



MERCADOLIBRE





Our Global Board comprises a curated group of founders and business leaders from a variety of sectors who guide the organization's mission and growth.



Edgar Bronfman Jr.
Waverley Capital
Board Chair



Guillaume Pousaz
Checkout.com
Endeavor Entrepreneur



Javier Olivan
Meta



Joanna Rees
West Ventures



Linda Rottenberg
Endeavor



Martin Escobari
General Atlantic



Matt Harris
Bain Capital Ventures



Nicholas Beim
Venrock



Nicolas Szekasy
Kaszek Ventures
Endeavor Entrepreneur



Reid Hoffman
LinkedIn; Greylock
Chair, Endeavor Catalyst
Fund



Shu Nyatta
Bicycle Capital



Veronica Serra
Pacific Investments
& Innova Capital

Increasingly, Endeavor Entrepreneurs are taking seats on our reflecting our of, by, and for entrepreneurs ethos.

Select Endeavor Entrepreneur board members pictured below.

Local Boards ,



Karim Beguir
Instadeep, Tunisia



Deem Albassam
INDPT, Saudi Arabia



Olugbenga "GB" Agboola
Flutterwave, Nigeria



Guillaume Pousaz
Checkout.com, UAE



Hande Cilingir
Insider, Turkiye



Jason Wenk
Altruist, Detroit



Juan de Antonio
Cabify, Spain
Board Chair



Martin Migoya
Globant, Argentina
Board Chair



Melvyn Lubega
Go1, South Africa



Mudassir Sheikha
Careem, Pakistan
Board Chair



Eric Cheng
Carsome, Malaysia



Sergio Furio
Creditas, Brazil
Board Chair



Simon Borrero
Rappi, Colombia



Songe LaRon
Squire, Western NY



Sophia Alj
Chari, Morocco



Luke Nguyen
Athena, Vietnam

In total, we have 87 Endeavor Entrepreneurs serving on local boards.

Endeavor Catalyst is our rules-based co-investment fund — set up to invest in Endeavor Entrepreneur-led companies and sustain our long-term operations in a mission-aligned way.



We invest in Endeavor Entrepreneur companies

*up to 10% of the round,
max \$2M*



Raising equity rounds of \$5M+



Led by a qualified, institutional investor

Endeavor Catalyst at a Glance:



10+
Years of
Operation



325+
Investments



30+
Countries



\$500M+
Assets Under
Management



24
Exits



58
Unicorns

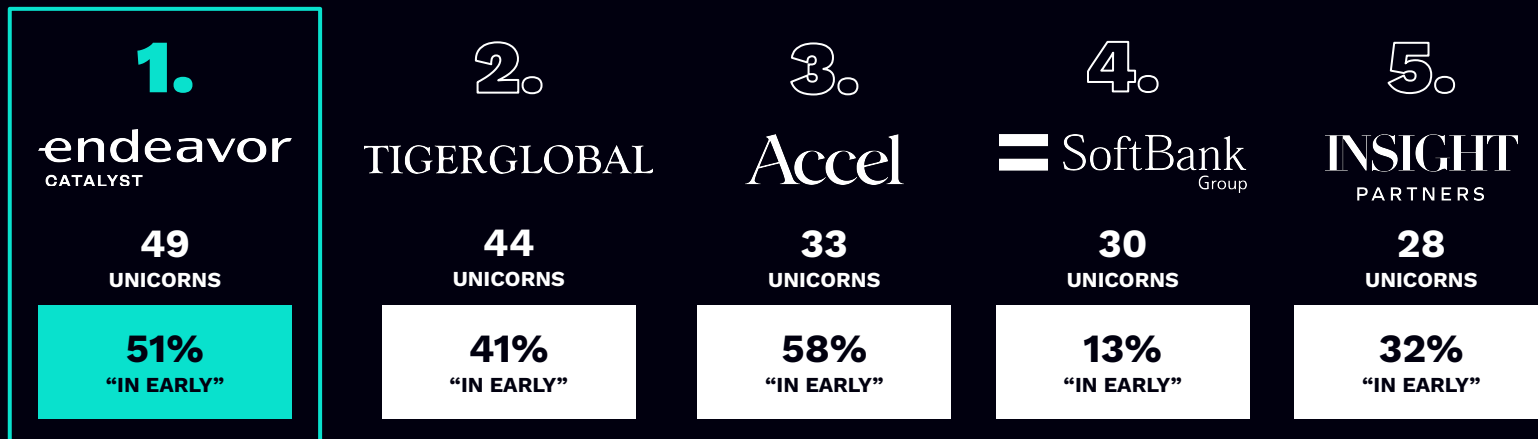


12
Publicly-Listed
Companies



300+
Co-Investment
Partners

With 49 Active Unicorns outside of the US, China, and India ("Rest of World") as of Q4 2023 — Endeavor Catalyst is the most prolific Unicorn investor in the Rest of World.

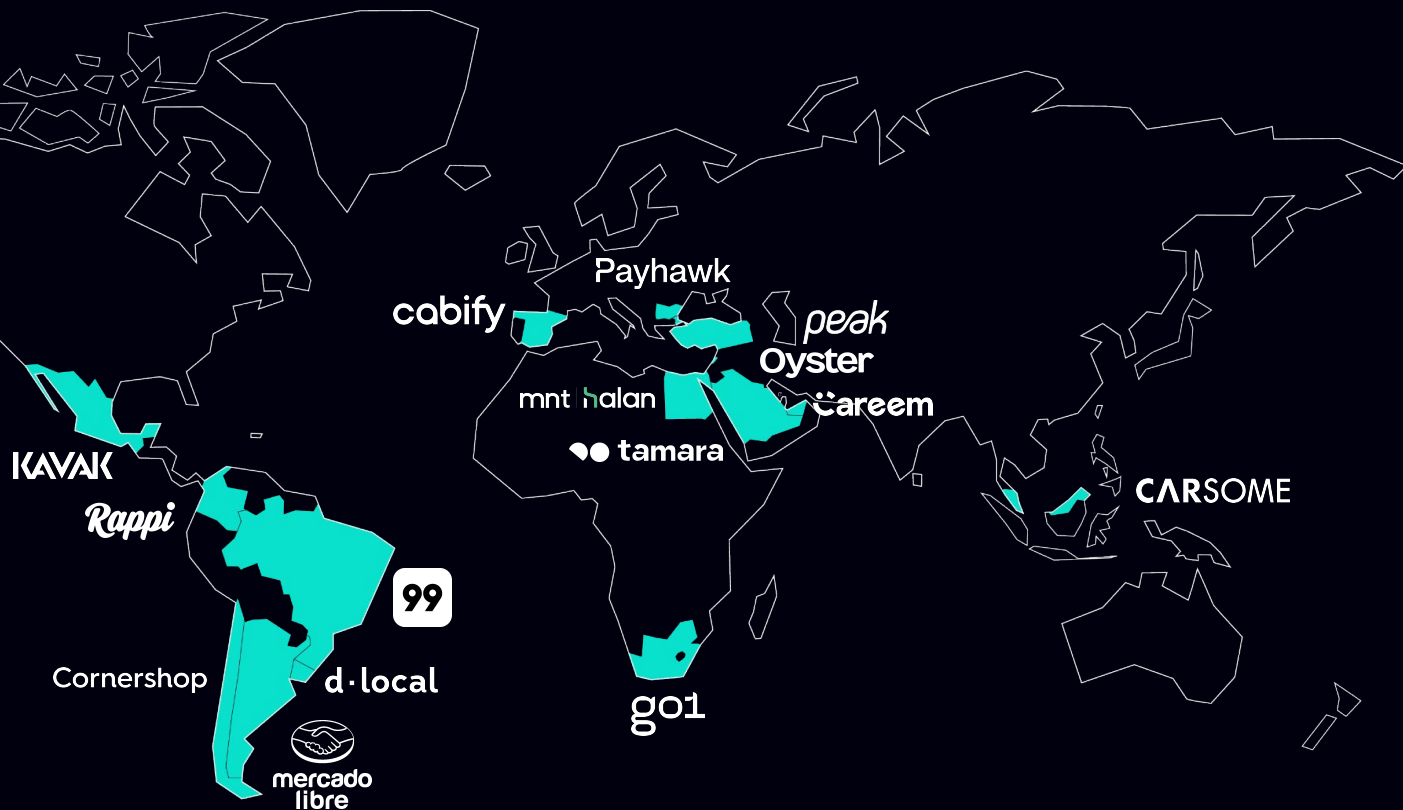


With 51% of our Unicorns invested in at Series A or earlier, **Endeavor Catalyst is the most successful investor at the early stage in unicorns outside of the US, China, and India.**

The first Unicorn in 15 Countries was an Endeavor Founder... and counting!

High-performing companies can originate anywhere in the world.

Endeavor supports **79 unicorns (\$1B+ valuation) globally** and Endeavor Catalyst has invested in **58 unicorns hailing from 20+ countries.**



1 in 6 Companies in the Endeavor Catalyst portfolio has reached a \$1B+ valuation.



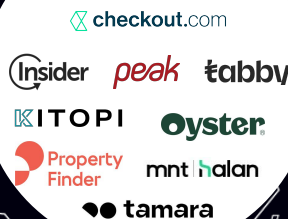
USA



Europe



MENAT



LATAM



SSA



ASIA



Anyone who has ever been a part of Endeavor has contributed to transforming economies, communities, and lives. We are proud of what we've built together.

If you believe in what we are doing...

- **Work with us.** Join the team or become a trusted partner.
- **Mentor with us.** Help amazing founders in emerging markets with knowledge, advice, and connections.
- **Invest in us.** Invest capital in a fund that not only supports founders but will enable Endeavor to become the first fully self-sustained nonprofit in the world.
- **Build with us.** If you are an entrepreneur, we'd love to support you.





“Sustainable economies are dependent on high-impact entrepreneurship. What Endeavor does better than any other organization is to create entire cultures of entrepreneurship that spread within and among countries.”

REID HOFFMAN

CO-FOUNDER, LINKEDIN & PARTNER, GREYLOCK
ENDEAVOR GLOBAL BOARD MEMBER